



MASTERCLASS REAL ESTATE ACADEMY

ACCOUNTABILITY | ACTION | ACHIEVE

A Couple years ago I met a man named Ed DeCosta when he was speaking at an event put on by my friend Valisa Schmidley. And he told a story I have never forgotten, in fact he even was kind enough to tell this story on a podcast with me which you can listen to here.

He tells a story of the DVD of your life. So pretend it is one year from today. Enter that date in the form below. And on this date, I walk up to you and hand you a DVD, on that DVD is the story of your life over this last 12 months. What is on the DVD? What do you see? What has happened over the last 12 months? Be really specific. The clearer you can be the more likely these things are to happen.

So take some time in a quiet place and think through what you really want to see on that DVD. Break it down into the EIGHT areas we discuss in Goals vs Priorities. If you have not watched that training or done that homework, stop what you are doing and go watch it. It will really help you complete this step.

A key point is to write it like a story. As if you are explaining it to someone else. Write out a few paragraphs of each area below and then when done, tie it all together to write your story. Remember this is YOUR story... no one else's. Write this from your perspective and how you feel.

Today's Date (make this 12 months from today): _____

Happiness: _____

Self: _____

Family: _____

LoveLife: _____

Work: _____

Money: _____

